

Dear Sir:

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Pursuant to the provisions of PART IV - ESTABLISHING OF A PRICING FORMULA of the SCHEDULE of the subject contract, Contractor herewith submits its proposed pricing formula for the period 1 January 1959 through 30 June 1959. This proposed pricing formula is attached hereto as Exhibit "A".

The proposed hourly rates have been increased five percent from those in the present pricing formula. This increase is to give effect to an anticipated general wage increase the amount of which is presently being negotiated with the International Association of Machinists. It is anticipated that the amount of the general wage increase will be about 6% of present wage scales. Historically, general wage increases finally negotiated subsequent to the expiration of a Union contract have been retroactive to date of expiration. If the outcome of the present union contract negotiations includes a retroactive payment it would be effective 12 December 1958. This was discussed with you at the time the present pricing formula was negotiated and one percent (which represented one month of six months at a six percent increase) was added to our average wage rates to arrive at the rates per hour in the formula. This five percent increase, therefore, is in addition to the one percent increase which has already been included in the pricing formula.

Each burden rate proposed herein is an arithmetic average of one month at the estimated average rate for our fiscal year ending 31 January 1959 and five months at the projected rate for our fiscal year ending 31 January 1960. Computation of these average burden rates has been made as follows:

	Year ending 31 Jan. 1959 (one month)	Year ending 30 June 1959 (five months)	Proposed Rate
Material Handling Burden	22%	14%	15%
M & O Burden	103%	130%	125%
Shop Burden	185%	160%	164%
G & A Expense	19%	16%	16%

In order to facilitate your early review and implementation of this pricing formula into the subject contract we have directly transmitted one copy of this letter to your local auditor for his review and comment.

Very truly yours,

HYCON MFG. COMPANY

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Vice President & Gen. Manager

HRE/pe

enclosure: Exhibit "A"

Exhibit "A"
Page 1 of 2
2 January 1959

APPENDIX I Contract No. HF-CT-696

Pricing Formula Period: 1 January 1959 through 30 June 1959

Outside Processing & Subcontracts			\$	
Burden on Outside Processing & Subcontracts @ 15%			\$	
Maintenance a	nd Overhaul	Labor		
Grade	Rate	Hours_	\$	
Grade	Rate	Hours	\$	·
Grade	Rate	Hours	<u> </u>	
Total Maintenance and Overhaul Labor			\$	
Burden @ 125%			\$	
Shop Labor				
Grade	Rate	Hours	<u> </u>	
Grade	Rate	Hours	<u> </u>	
Grade	Rate	Hours_	<u> </u>	
Total Shop Labor			\$	
Burden @ 164%			\$	
Total Mfg. Cost (less Material)				\$
General & Administrative Expenses @ 16%				\$
Material & Purchased Parts		\$	-	
Burden on Material & Purchased Parts @ 15%		5% \$	<u> </u>	
Total Mfg. Cost			\$	
Profit @ 10%				\$
Total Price			• \$	

Exhibit "A"
Page 2 of 2
2 January 1959

Grade	Job Title	Rate Per Hr.
I	Experimental Machinist	
	Research Mechanic	
	Automatic Machine Technician	
	Tool and Die Maker	
	Sheet Metal Fabricator	
	Inspector Tool and Gage	\$3.28
П	Precision Machinist	
	Precision Grinder	
	Plater	
	Welder	
	Electronic Technician, Sr.	\$2.99
III	Precision Inspector	
	Electronics Systems Inspector	
	Receiving Inspector	\$2.86
IV	Machinist Specialist	
	Spray Painter Specialist	
	Senior Inspector	
	Precision Assembler	
	Electronic Technician	\$2.52
v	Machine Operator	
	Inspector	
	Electronic Technician, Jr.	\$2.26
VI	Apprentice Inspector	
	General Assembler	\$1.93
· VII	Electro-Mechanical Assembler	\$1.72

The rate per hour for any Job Title listed will be increased \$.20 per hour for leadmen or set-up men who are classified as such and who are actually paid this differential.

STAT	Sanitized Copy Approved for Release 2011/01/12 : CIA-RDP89B00709R000400850039-0		
•	3 pp-1621-5-9		
	4 February 1959		
	SUBJECT: Additional Funding on Contract No. HF-CT-696		
	TO: Contracting Officer		
STAT	Reference is made to your letter DPD-0658-59 dated 26 January 1959. has been consulted and verifies the need for additional funding on this contract. He agrees with the estimate of Hycon.		
	Request an additional $\$20,000$ be allotted to this contract for the use of Customer No. 2.		
STAT	This allotment raises the total money assigned to this contract by Customer No. 2 to \$87.500.		
	cc: WND Lt. Colonel, USAF		
	Lt. Colonel, USAF		
ILLEGIB STAT			

STAT	Sanitized Copy Approved for Release 2011/01/12: CIA-RDP89B00709R000400850039-0 LN 386 LN 386 Subject: Contract HF-CT-696 Dear Sir: In response to your inquiry about the differences in procedure on submission of production lists for Contract No. HF-CT-696 the following information is submitted.			
	Customer 1			
A Company	 Production lists are received from Customer 1 Depot. Estimated total price and estimated delivery date are added. The list is signed by Contract Administrator. The list is copied and the copies submitted, the original is retained by Contractor. 			
· • • •	Customer 2			
STAT	 Production lists are received from Customer 2 Depot. Contractor generates a new production list with estimated price and delivery information and incorporating one or more Depot production list. Depot production list numbers are referenced on the Contractor generated list. The Contractor generated list is signed by Contract Administrator and submitted. The Depot production list is retained by Contractor. 			
	for processing of both Customer's production lists, however, the procedure for Customer No. 1 was modified to that outlined above at the request of the Customer No. 1 Depot.			
	This apparent "dual" procedure appears to satisfactorily meet the specific requirements of each Depot and of this Contractor.			
OT 4 T	Very truly yours,			
STAT	HYCON MFG. COMPANY			
STAT				
PTAT	Contract Administrator			
STAT	HRE/pe			
-	Sanitized Copy Approved for Release 2011/01/12 : CIA-RDP89B00709R000400850039-0			

DP5-4359 COPY / OF Z

18 September 1958

Subject:

Contract HF-CT-696, Price Quotation

Reference:

Telecon 6 August 1958, W.N.D. to R. G. K.

Dear Sir:

In accordance with your request for a price quotation in the referenced telecon, we are pleased to submit herewith the following prices for Model 73-B Film Spools and Shipping Accessories.

Qty.	100	200	400
Film Spool Model 73-B Part No.732480-503 (ea)	\$139.08	\$133.80	\$130.19
Shipping Flanges Model 73-B Part No.732608 (per set)	\$ 57.12	\$ 54.32	\$ 52.00
Total Unit Price	\$196.20	\$188.12	\$182.19

These prices are based upon the pricing formula now in force on the subject contract since it is our understanding that this procurement would be effected through that contract. These prices may be considered firm, however, for procurement through other means for a period of sixty (60) days from the date of this quotation.

Very truly yours,

Vice President, Engineering

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